

Luke Lindsay

December 2023

University of Exeter Business School,
Streatham Court 0.42A
Rennes Drive
Exeter
EX4 4PU
United Kingdom

Office: +44 139272 5965
web: www.lukelindsay.com
Email: l.lindsay@exeter.ac.uk

Positions

- 2018- Senior Lecturer, Department of Economics, University of Exeter Business School
- 2013-18 Lecturer, Department of Economics, University of Exeter Business School
- 2010-13 Post-doc, Department of Economics, University of Zurich

Education

PhD in Economics, University of Nottingham, 2009
MSc in Economics, University of Nottingham, 2004
BA in Philosophy, Politics, and Economics, Balliol College, University of Oxford, 2002

Publications

- “Pricing rules for PES auctions: Evidence from a natural experiment”, with Ben Balmford et al., *Journal of Environmental Economics and Management*, vol. 122, October 2023, doi
- “The Exposure Problem and Market Design”, with Jacob Goeree, *Review of Economic Studies*, vol. 78, October 2020, 2230–2255, doi
- “Adaptive Loss Aversion and Market Experience”, *Journal of Economic Behavior and Organization*, vol. 168, December 2019, 43-61, doi
- “Shapley Value Based Pricing for Auctions and Exchanges”, *Games and Economic Behavior*, vol. 108, March 2018, 170-181, doi
- “Consumption Experience, Choice Experience and the Endowment Effect”, with Steve Humphrey and Chris Starmer, *Journal of the Economic Science Association*, vol 3, December 2017, 109-120, doi
- “Market Design and the Stability of General Equilibrium”, with Jacob Goeree, *Journal of Economic Theory*, vol. 165, September 2016, 37–68, doi
- “The Arguments of Utility: Preference Reversals in Expected Utility of Income Models”, *Journal of Risk and Uncertainty*, vol. 46, April 2013, 175-189, doi
- “Correlated Individual Differences and Choice Prediction”, *Games*, vol. 2, February 2011, 16-20, doi

Current Projects

- “Increasing Employment with Coarse Information”, with Todd Kaplan and Surajeet Chakravarty, R&R AEJ:Micro
- “Creating Fair Trade: Market Design and Equilibrium Selection” with Jacob Goeree

“Avoidable Costs and Market Design” with Jacob Goeree and Xavier del Pozo

“Emotions in Markets”

“Markets for Ecosystem Services” with Ben Balmford and Brett Day

Leadership Roles

| | |
|-------|---|
| 2019 | Principal Investigator, Impact Acceleration Account Project on Auction Design |
| 2018- | Co-Director, Finance and Economics Experimental Laboratory at Exeter (FEELE) |
| 2015 | Organising Committee, ESA World Meeting, Sydney |
| 2013 | Organising Committee, ESA World Meeting, Zurich |

Awards and Grants

| | |
|-----------|---|
| 2022 | NERC Nature Finance Seed Corn Grant initiative (Co-I), £44,281 |
| 2019 | ESRC IAA Project co-creation award (PI), £19,450 |
| 2016 | Fellow of AGORA |
| 2016 | Fellow of the Higher Education Academy |
| 2015 | Postgraduate Certificate in Academic Practice |
| 2015 | Exeter Students’ Guild Teaching Award (Economics) for Innovative Teaching |
| 2011-2016 | Swiss National Science Foundation project “Package Exchanges” (Co-I), CHF 584,000 |
| 2005-2008 | ESRC PhD Scholarship |
| 2004-2005 | University of Nottingham School of Economics Scholarship |

Conferences and Seminars

ESA European Meeting, University of Exeter (September 2023), Frontiers of Bargaining: Theory and Experiments, NYUAD (May 2022); ESA Global Meetings (September 2020); ESA North American Meeting, LA (October 2019); TIBER Symposium on Psychology and Economics, Tilburg (August 2019); ESA World Meeting, Vancouver (July 2019), UC Santa Cruz (November 2016); ESA North American Meeting, Tucson (November 2016); Chapman University (November 2016); UC Santa Barbara (November 2016); GAMES2016 Maastricht (July 2016), ESA International Meeting, Sydney (July 2015); The Economist as an Engineer Workshop, Exeter, (July 2015), ESA European Meeting, Prague (September 2014), Market Design Conference in honour of John Ledyard, UTS (July 2014), ESA International Meeting, Zurich (July 2013), University of Exeter (March 2013); Bocconi University (February 2013); ESA North American Meeting, Tucson (November 2012); University of Arizona (November 2012); ESEI Market Design Conference, Prague (October 2012); ESA European Meeting, University of Cologne (September 2012); ESA International Meeting, New York University (June 2012); University of Nottingham (May 2012); ESA European Meeting, University of Luxembourg (September 2011); ESA International Meeting, University of Chicago (July 2011); FUR XIV, Newcastle University (June 2010); ESA European Meeting, University of Innsbruck (September 2009); University of East Anglia (June 2009); ESA Asia Pacific Meeting, University of Haifa (March 2009); RES Ph.D. Presentation Meeting, University College London (January 2009); University of Amsterdam (June 2008); ESA European Meeting, University of Nottingham (September 2006); University of Amsterdam (June 2006).

Refereeing

Econometrica, Economic Inquiry, European Economic Review, Experimental Economics, Games and Economic Behavior, Information Systems Research, International Journal of Game Theory, Journal of Behavioral and Experimental Economics, Journal of Economic Psychology, Journal of Economics & Management Strategy, Journal of Economic Theory, Management Science, Review of Economics and Statistics, Review of Economic Studies, Theory and Decision

Teaching

| | |
|------------------|---|
| <i>2021-</i> | Intermediate Microeconomics (Lectures, 198 students) |
| <i>2018-2020</i> | Behavioural Choice and Financial Decision Making (Lectures) |
| <i>2015-</i> | Economics of Management Strategy (Lectures, 160 students) |
| <i>2014-2017</i> | Microeconomics I (Lectures, 345 students) |
| <i>2013</i> | Economics for Management (Lectures, 252 students) |